# HABITAT FOR HUMANITY OF BOULDER VALLEY, INC. AND SUBSIDIARY DBA FLATIRONS HABITAT FOR HUMANITY (a Colorado not-for-profit corporation)

FINANCIAL STATEMENTS
Years Ended June 30, 2019 and 2018

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#### Certified Public Accountants

#### INDEPENDENT AUDITOR'S REPORT

To the Board of Directors Habitat for Humanity of Boulder Valley, Inc., and Subsidiary, dba Flatirons Habitat for Humanity Lafayette, Colorado

#### **Report on the Financial Statements**

We have audited the accompanying financial statements of Habitat for Humanity of Boulder Valley, Inc., and Subsidiary, dba Flatirons Habitat for Humanity (a nonprofit organization), (the Organization) which comprise the consolidated statements of financial position as of June 30, 2019 and 2018, and the related consolidated statements of activities, functional expenses and cash flows for the years then ended, and the related notes to the financial statements.

#### Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

#### **Auditor's Responsibility**

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### **Opinion**

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Habitat for Humanity of Boulder Valley, Inc., and Subsidiary, dba Flatirons Habitat for Humanity as of June 30, 2019 and 2018, and the changes in its net assets and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

#### **Report on Supplementary Information**

Our audit was conducted for the purpose of forming an opinion on the financial statements as a whole. The schedules of financial position and activities for Habitat of Humanity of Boulder Valley, Inc. and Flatirons Habitat for Humanity Community Housing Development, Inc. on pages 24-27 are presented for purposes of additional analysis and is not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the financial statements as a whole.

September 17, 2019

Daysio o Associates, P.C.



# HABITAT FOR HUMANITY OF BOULDER VALLEY, INC. AND SUBSIDIARY

### DBA FLATIRONS HABITAT FOR HUMANITY

#### (a Colorado not-for-profit corporation)

# CONSOLIDATED STATEMENTS OF FINANCIAL POSITION June 30, 2019 and June 30, 2018

	Years Ended June 30,		
	2019	2018	
ASSETS			
CURRENT ASSETS		•	
Cash and cash equivalents	\$ 642,096	·	
Accounts receivable	8,045	•	
Grants receivable	3,837	•	
Prepaid expenses	6,738	-	
Mortgage loans receivable - unrestricted (net of discounts of \$64,136			
and \$83,594 in 2019 and 2018, respectively)	56,237	·	
Inventory of grocery coupons	180		
Thrift store inventory	1,291	·	
Deposits	12,676		
Total current assets	731,100	355,389	
LONG TERM ASSETS			
Mortgage loans receivable - unrestricted (net of discounts of \$862,246			
and \$1,325,158 in 2019 and 2018, respectively)	579,509	977,637	
Total long term assets	579,509	977,637	
PROPERTY AND EQUIPMENT			
Construction in progress	2,097,040	2,124,726	
Land	2,325,863	• •	
Building	229,331	·	
Furniture, fixtures and equipment	208,042	•	
· · · · · · · · · · · · · · · · · · ·	4,860,276		
Less accumulated depreciation	(163,661		
Net property and equipment	4,696,615	<u> </u>	
Total assets	\$ 6,007,224		
LIABILITIES AND NET ASSETS			
CURRENT LIABILITIES			
Accounts payable and accrued expenses	\$ 71,637	° \$ 183,749	
Rental deposit	1,326	· ·	
Accrued compensation	25,654		
Line of credit	79,568		
Total current liabilities	178,185		
LONG TERM LIABILITIES		_	
LONG TERM LIABILITIES	700 000		
Notes payable	720,000		
Total long-term liabilities Total liabilities	720,000 898,185	_	
NET ASSETS Without donor restriction	2 E00 EE0	2 /27 02/	
	3,598,652		
With donor restriction	1,510,387		
Total liabilities and not assets	5,109,039 \$ 6,007,334		
Total liabilities and net assets	\$ 6,007,224	\$ 5,535,020	

## HABITAT FOR HUMANITY OF BOULDER VALLEY, INC. AND SUBSIDIARY

### DBA FLATIRONS HABITAT FOR HUMANITY (a Colorado not-for-profit corporation)

CONSOLIDATED STATEMENTS OF ACTIVITIES Years Ended June 30, 2019 and June 30, 2018

Years Ended June 30, 2019 2018 Without donor With donor With donor Without donor restriction restriction restriction **Total** restriction **Total OPERATING REVENUE AND SUPPORT** Operating Revenue: Home sales, net 591,772 \$ \$ 591,772 \$ \$ \$ 2,389 2,389 769 769 Investment income ReStore revenue 341,662 341,662 365,361 365,361 63,304 63,304 35,703 Other income 35,703 999,127 999,127 401,833 401,833 Total operating revenue Support: 17,406 17,406 25,696 531,219 556,915 In-kind donations Contributions 195,374 195,374 242,135 242,135 775,565 503,994 Grant revenue 136,793 912,358 89,220 593,214 Fundraising - special events 18,101 18,101 Reimbursed expenses 15,805 3,808 3,808 15,805 1,035,213 792,971 1,140,943 378,960 1,414,173 Total support 347,972 Net assets released from restriction (787,989)1,074,237 (1,074,237)787,989 2,421,336 Total operating revenue and support (281,266)2,140,070 1,568,782 247,224 1,816,006 **OPERATING EXPENSES** Program services Direct assistance programs 1,849,693 1,849,693 654,203 654,203 ReStore 345,750 345,750 361,553 361,553 Supporting services Fundraising 160,932 160,932 165,506 165,506 Management and general 285,919 285,919 288,009 288,009 Total expenses 2,642,294 2,642,294 1,469,271 1,469,271 346,735 **OPERATING INCREASE (DECREASE) IN NET ASSETS** (281, 266)(502,224)247,224 (220,958)99,511 **NONOPERATING ACTIVITIES** 78,568 78,568 95,589 95,589 Amortization of Discount on Mortgages Gain on sale of mortgages 303,208 303,208 435,640 435,640 381,776 531,229 Total nonoperating activities 381,776 -531,229 **NONOPERATING INCREASE IN NET ASSETS** 381,776 381,776 531,229 531,229 TOTAL INCREASE (DECREASE) IN NET ASSETS 160,818 (281, 266)(120,448)630,740 247,224 877,964 **NET ASSETS - BEGINNING OF YEAR, AS RESTATED** 3,437,834 1,791,653 5,229,487 2,807,094 4,351,523 1,544,429 **NET ASSETS - END OF YEAR** 3,437,834 \$ 3,598,652 \$ 1,510,387 \$ 5,109,039 1,791,653 \$ 5,229,487

#### HABITAT FOR HUMANITY OF BOULDER VALLEY, INC.

#### **AND SUBSIDIARY**

#### **DBA FLATIRONS HABITAT FOR HUMANITY**

#### (a Colorado not-for-profit corporation)

#### CONSOLIDATED STATEMENTS OF CASH FLOWS

Years Ended June 30, 2019 and June 30, 2018

		Years ended June 30,		
		2019		2018
CASH FLOWS FROM OPERATING ACTIVITIES				
Change in net position	\$	(120,448)	\$	877,964
Adjustments to reconcile net income to net cash from operating activities	*	(,,	*	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,
Depreciation expense		29,614		26,514
Amortization of discounts on mortgages receivable		(78,568)		(95,589)
Gain on sale of mortgage		(303,208)		(435,640)
Cost of homes sold		1,229,672		-
Changes in assets and liabilities				
(Increase) decrease in grants receivable		96,389		(22,477)
(Increase) decrease in inventory		491		539
(Increase) decrease in construction in progress		(935,318)		(970,653)
(Increase) decrease in prepaid expenses		(6,738)		3,902
(Increase) decrease in deposits		-		(2,250)
(Increase) decrease in accounts receivable		(3,045)		3,436
Increase (decrease) in accounts payable		(112,112)		(52,536)
Increase (decrease) in rental deposits		-		1,326
Increase (decrease) in accrued compensation		1,196		(2,167)
Net cash provided (used) by operating activities		(202,075)		(667,631)
CASH FLOWS FROM INVESTING ACTIVITIES				
Collections on mortgages receivable		794,348		761,398
Purchases of property and equipment		-		(18,000)
(Increase) decrease in buildings		-		(117,331)
(Increase) decrease in land held for development		(818,590)		-
Net cash provided (used) by investing activities		(24,242)		626,067
CASH FLOWS FROM FINANCING ACTIVITIES				
Proceeds on line of credit		199,383		96,000
Payments on line of credit		(215,815)		(53,746)
Proceeds/(Payments) on notes payable		720,000		(263,277)
Net cash provided (used) by financing activities		703,568		(221,023)
Net cash provided (used) by illianting activities		703,300		(221,023)
NET INCREASE (DECREASE) IN CASH AND		477.054		(000 507)
CASH EQUIVALENTS		477,251		(262,587)
CASH AND CASH EQUIVALENTS - BEGINNING				
OF YEAR		164,845		427,432
CASH AND CASH EQUIVALENTS - END OF YEAR	\$	642,096	\$	164,845
SUPPLEMENTARY CASH FLOW INFORMATION				
Interest paid	\$	4,003	\$	4,998
NONCASH ITEMS				
Inventory, equipment, and land contributed by donors	\$	6,000	\$	528,313

## HABITAT FOR HUMANITY OF BOULDER VALLEY, INC. AND SUBSIDIARY

#### DBA FLATIRONS HABITAT FOR HUMANITY

### (a Colorado not-for-profit corporation)

# CONSOLIDATED STATEMENTS OF FUNCTIONAL EXPENSES Year Ended June 30, 2019

2019

	Program								
	Р	rogram				Ge	neral and	Т	otal All
		ervices	Restore	Fu	ndraising	Adm	inistration	Services	
Salaries, taxes and benefits	\$	328,731	\$ 166,354	\$	115,093	\$	139,704	\$	749,882
Rent		52,668	69,273		-		57,065		179,006
Contracted services		41,721	-		1,948		5,728		49,397
Building materials and supplies		14,542	-		-		-		14,542
Utilities and telephone		5,203	25,346		1,500		1,947		33,996
Tithe to Habitat International		36,000	-		_		-		36,000
HFHC/HFHI fees		21,304	-		4,260		4,125		29,689
Professional fees		53,497	3,982		7,315		26,900		91,694
Interest and finance charges		1,147	305		-		3,048		4,500
Supplies and office expense		21,346	24,949		5,856		16,077		68,228
Cost of homes sold		1,229,672	-		-		-		1,229,672
Insurance		25,894	16,716		7,369		7,371		57,350
Auto and travel		7,471	2,242		1,144		3,967		14,824
Miscellaneous		-	-		_		650		650
Depreciation and amortization		-	16,387		-		13,227		29,614
Equipment		4,222	-		2,062		1,528		7,812
Newsletter and printing		322	-		368		-		690
Advertising and publicity		365	3,315		6,513		-		10,193
Volunteer and sponsor expense		1,581	85		2,566		650		4,882
Maintenance and repair		3,190	7,575		375		340		11,480
Property taxes, permits and licenses		195	9,221		-		441		9,857
Dues and subscriptions		622	<u>-</u>		4,563		3,151		8,336
Total expenses	\$	1,849,693	\$ 345,750	\$	160,932	\$	285,919	\$ :	2,642,294

## HABITAT FOR HUMANITY OF BOULDER VALLEY, INC. AND SUBSIDIARY

#### **DBA FLATIRONS HABITAT FOR HUMANITY**

#### (a Colorado not-for-profit corporation)

# CONSOLIDATED STATEMENTS OF FUNCTIONAL EXPENSES Year Ended June 30, 2018

2018

	Progr	am				
	Program	<u> </u>		General and	Total All	
	Services	Restore	Fundraising	Administration	Services	
	• • • • • • • • •	•	•			
Salaries, taxes and benefits	\$ 348,897	\$177,544	\$ 109,133	\$ 116,584	\$ 752,158	
Rent	35,421	66,692	-	65,968	168,081	
Contracted services	65,970	2,190	1,268	3,919	73,347	
Building materials and supplies	21,732	-	-	-	21,732	
Planning and engineering	6,010	-	-	-	6,010	
Utilities and telephone	7,936	26,221	1,563	1,823	37,543	
Tithe to Habitat International	27,000	-	-	-	27,000	
HFHC/HFHI fees	9,850	-	4,375	4,425	18,650	
Professional fees	64,000	4,053	8,760	32,742	109,555	
Interest and finance charges	6,813	39	96	419	7,367	
Supplies and expense	20,265	23,096	4,314	28,712	76,387	
Insurance	20,166	15,286	6,245	5,813	47,510	
Auto and travel	7,613	4,750	553	5,568	18,484	
Miscellaneous	-	-	-	545	545	
Depreciation and amortization	-	20,087	-	6,427	26,514	
Equipment	4,717	-	2,088	2,089	8,894	
Newsletter and printing	, -	288	3,708	56	4,052	
Advertising and publicity	_	3,582	5,199	1,358	10,139	
Volunteer and sponsor expense	1,490	208	15,936	1,271	18,905	
Maintenance and repair	25	1,157	-	, 17	1,199	
Property taxes, permits and licenses	1,960	15,978	-	17	17,955	
Dues and subscriptions	526	-,-	1,506	3,061	5,093	
In-kind contribution expense	3,812	382	762	7,195	12,151	
Total expenses	\$ 654,203	\$361,553	\$ 165,506	\$ 288,009	\$ 1,469,271	

#### NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

#### **Organizational Purpose**

Habitat for Humanity of Boulder Valley, Inc. and Subsidiary (the Organization), was founded in 1992, and was incorporated in 1993, under the laws of the State of Colorado. The Organization is an affiliate of Habitat for Humanity International, Inc. (Habitat International), a non-denominational Christian, non-profit organization, whose purpose is to create decent, affordable housing for those in need, and to make decent shelter a matter of conscience throughout the Boulder Valley and around the world.

In order to accomplish their mission, the Organization builds houses, keeping costs as low as possible, by using volunteer labor and donated land and material whenever possible. Completed homes are then generally sold to selected families at cost plus a value for donated professional services, skilled labor and materials. A small down payment may be required, and the Organization finances the remainder of the sale price with non-interest bearing loans to be repaid generally over a 30-year period. Loan repayments are reinvested in other home building projects. The Organization retains a first lien on the properties sold.

The Organization also operates a ReStore in Broomfield, Colorado, where donated new and used construction and home renovations products, as well as donated clothing and other items, are sold to the public at deeply discounted prices. All proceeds from the store are directed towards the Organization's affordable housing program.

#### **Basis of Consolidation**

The consolidated financial statements include the accounts of the Organization and its wholly-owned subsidiary, Flatirons Habitat for Humanity Community Housing Development, Inc. (a Colorado not-for-profit corporation). The mission of this entity is to develop and provide permanent, affordable housing for low-income families and individuals in the Boulder Valley School District RE-2, and Broomfield County. All inter-company accounts and transactions have been eliminated.

#### **Basis of Accounting**

The accompanying financial statements have been prepared on the accrual basis of accounting in accordance with generally accepted U.S. accounting principles.

#### **Consolidated Financial Statement Presentation**

Net assets and revenues, gains, and losses are classified based on donor imposed restrictions. Accordingly, net assets of the Organization and changes therein are classified and reported as follows:

**Without Donor Restriction** – Resources over which the board of directors has discretionary control.

(a Colorado not-for-profit corporation)
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
June 30, 2019 and June 30, 2018

#### NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

**With Donor Restriction** – Those resources subject to donor imposed restrictions which will be satisfied by actions of the Organization or passage of time or those resources subject to a donor imposed restriction that are to be maintained permanently by the Organization.

Non-operating activities include all noncash activities relating to discounting mortgages receivable and debt.

#### **Net Assets with Donor Restrictions**

Net assets with donor restrictions are restricted for the following purposes or periods.

	2019		 2018	
Program activities:				
Land for future builds	\$	1,507,457	\$ 1,788,111	
Grant proceeds for future builds		2,930	 3,542	
Total net assets with donor restrictions	\$	1,510,387	\$ 1,791,653	

#### **Net Assets Released from Donor Restrictions**

Net assets were released from donor restrictions by incurring expenses satisfying the restricted purposes or by occurrence of the passage of time or other events specified by donors.

		2019		
Purpose restrictions accomplished:				
Program expenses	_\$_	1,074,237	_\$_	787,989
Total net assets with donor restrictions	\$	1,074,237	\$	787,989

#### **Functional Expense Allocation**

The financial statements report certain categories of expense that are attributable to more than one program or supporting function. Therefore, these expenses require allocation on a reasonable basis that is consistently applied. The expenses that are allocated include salaries and benefits, which are allocated on the basis of estimates of time and effort.

#### NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### **Management of Liquid Resources**

The following reflects the Organization's financial assets as of the balance sheet date, reduced by amounts not available for general use because of contractual or donor-imposed restrictions within one year of the balance sheet date.

	 2019	 2018	
Financial assets, at year-end	\$ 552,915	\$ 49,856	
Less those unavailable for general expenditures within			
one year, due to:			
Donor-imposed restrictions:			
Restricted by donor with purpose restrictions	(3,837)	(100,226)	
Financial assets available to meet cash needs for	 	 	
general expenditures within one year	 549,078	\$ (50,370)	

As part of the Organization's liquidity management, it has a policy to structure its financial assets to be available as its general expenditures, liabilities, and other obligations come due. The Organization is working towards obtaining a three month operating reserve. Further, the Organization has adopted a policy that new project builds are not started until funding sources have been identified. As of June 30, 2019, the financial assets available to meet cash needs for general expenditures totaled \$549,078.

#### **Cash and Cash Equivalents**

The Organization considers all highly liquid investments purchased with an initial maturity of three months or less to be cash and cash equivalents. Cash equivalents are carried at cost, which approximates market value.

#### Investments

Investments are stated at their fair value. Donated investments are recorded as contributions at their fair values at the date of receipt and are usually sold upon receipt. There were no investments for the years ended June 30, 2019, and June 30, 2018.

#### **Accounts Receivable**

Accounts receivable consist primarily of grants receivable. The Organization uses the allowance method and provides an allowance for uncollectible accounts and pledges receivable, based on prior years' experience and management's analysis of specific promises made.

#### NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### **Mortgages Receivable**

Mortgage notes receivable entered into at rates substantially below market rates are discounted to net present value. The discounts are charged directly to operations at the inception of the mortgage and amortized over the life of the contract. Discount amortization is reported as amortization of discount on mortgages on the consolidated statements of activities in the period amortized.

#### **Contributions and Promises to Give**

Contributions are recognized when the donor makes a promise to give to the Organization that are, in substance, unconditional. Contributions that are restricted by the donor are reported as increases in net assets without donor restriction if the restrictions expire in the fiscal year in which the contributions are recognized. All other donor-restricted contributions are reported as increases in net assets with donor restriction.

When a restriction expires, net assets with donor restriction are reclassified to net assets without donor restriction.

#### Donated Land, Property and Equipment, Inventories and Services

Donated land is recorded at fair value as determined by the county assessor. Donated property and building materials used for construction of houses, if significant in amount, are recorded at their estimated fair value where objectively measurable.

The Organization believes that the inventory of contributed clothing, furniture, vehicles, materials, and other miscellaneous items donated to the Organization's store does not possess an attribute that is easily measurable or verifiable with sufficient reliability to determine an inventory value at the time of donation. Donations of ReStore items are not valued until sold.

A substantial number of volunteers have made significant contributions of their time to the Organization, principally in the areas of house construction, administration and fundraising. The value of non-professional contributed services is not reflected in the accompanying financial statements. However, the Organization values donated professional services based on the fair value of the service being provided.

#### **Sales to Homeowners**

Sales to homeowners are recorded at the gross mortgage amount plus down payment received. Non-interest bearing mortgages have been discounted based upon prevailing market rates for low income housing at the inception of the mortgages (ranging from 4.75% to 8.0%). Using the effective interest method, this discount is recognized as interest income over the term of the mortgage.

#### NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

First mortgages are secured by a deed of trust. A second deed of trust secures the shared appreciation agreements. In the event of sale of the property or default by the homeowners within twenty years of acquisition, the Organization will be entitled to the difference between the higher of the appraised value or sales price of the home and the amount at which the property was conveyed to the homeowner. On each anniversary of the mortgage, five percent of that appreciated value will be credited to the homeowner. The value of shared appreciation is a contingent asset and is not reflected in the financial statements.

Subordinate mortgages and deeds of trust from homeowners are in place on certain properties that have received assistance from the Federal Home Loan Bank Board. These second mortgages will be forgiven after five years if the residence continues to be the primary residence of the homeowner and is not sold, conveyed or transferred. These second mortgages are not reflected in the financial statements.

#### **Advertising and Promotions Costs**

Advertising and promotions costs are charged to the expense in the period in which they are incurred. Advertising costs totaled \$10,193 and \$10,139 for the years ended June 30, 2019 and 2018, respectively.

#### **Concentrations of Credit Risk**

Financial instruments, which potentially expose the Organization to concentrations of credit risk, consist of cash. Throughout the year ended June 30, 2019, the Organization had deposits with a financial institution over the \$250,000 F.D.I.C. insurance limit. The Organization has not experienced any losses as a result of these concentrations.

#### **Income Taxes**

The Organization is exempt from federal income tax under Section 501(c)(3) of the Internal Revenue Code. However, income from activities not directly related to the Organization's tax-exempt purpose is subject to taxation as unrelated business income. The Organization had no unrelated business income during the years ended June 30, 2019, and June 30, 2018, and thus incurred no unrelated business income tax expense.

The Organization follows the Accounting for Uncertainty in Income Taxes accounting standard which requires the Organization to determine whether a tax position (and the related tax benefit) is more likely than not to be sustained upon examination by the applicable taxing authority, based solely on the technical merits of the position. The Organization believes that it has appropriate support for any tax positions taken, and as such, does not have any uncertain tax positions that are significant to the financial statements.

#### NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### **Property and Equipment**

Property and equipment are stated at cost. Depreciation is computed over the assets' estimated useful lives utilizing straight-line method between 5 and 27.5 years. The Organization capitalizes purchases that have a useful life of at least three years and cost of over \$1,000. Depreciation expense was \$29,614 and \$26,514 for the years ended June 30, 2019 and 2018, respectively.

#### **Estimates**

The preparation of financial statements, in conformity with generally accepted accounting principles, requires the use of estimates and assumptions by management in determining the reported amounts of assets and liabilities, and disclosures of contingent assets and liabilities, at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period.

#### **Change in Accounting Principle**

In May 2014, the Financial Accounting Standards Board (FASB) issued Accounting Standards Update (ASU) 2014-09, Revenue from Contracts with Customers (Topic 606). Subsequent to May 2014, the FASB issued six ASUs to clarify certain matters related to Topic 606. Topic 606 supersedes the revenue recognition requirements in FASB ASC 605, Revenue Recognition, and requires the recognition of revenue when promised goods or services are transferred to customers in an amount that reflects the consideration to which an entity expects to be entitled in exchange for those goods or services. The updates address the complexity of revenue recognition and provide sufficient information to enable financial statements users to understand the nature, amount, timing, and uncertainty of revenue and cash flows arising from contracts with customers.

The organization has implemented the requirements of Topic 606 and have adjusted the presentation in these financial statements accordingly. The ASU has been applied retrospectively to all periods presented. Adoption of the new guidance resulted in changes to the organization's accounting policies for revenue recognition and grants receivables. The impact of adopting the new guidance was an increase to fiscal year 2018 revenues of \$1,148, and a decrease to fiscal year 2018 beginning net assets of \$492,009.

# (a Colorado not-for-profit corporation) NOTES TO CONSOLIDATED FINANCIAL STATEMENTS June 30, 2019 and June 30, 2018

#### NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

The organization adjusted its fiscal year 2018 financial statements from amounts previously reported to adopt the new guidance. The following are the line items from the statement of financial position as of June 30, 2018, as previously reported, the adjustments, and the restated balances:

		As Previously Reported		Adjustments		As	Adjusted
ASSETS							
<b>CURRENT ASSE</b>	ETS						
	Grants receivable	\$	591,087	\$	(490,861)	\$	100,226
	Total current assets		846,250		(490,861)		355,389
	Total assets	\$	6,025,881	\$	(490,861)	\$	5,535,020
LIABILITIES AND	NET ASSETS						
NET ASSETS							
	Without donor restriction		3,470,203		(32,369)		3,437,834
	With donor restriction		2,250,145		(458,492)		1,791,653
	Total net assets		5,720,348		(490,861)		5,229,487
	Total liabilities and net assets	\$	6,025,881	\$	(490,861)	\$	5,535,020

Following are the line items from the statement of activities and statement of cash flows for the year ended December 31, 2018, as previously report, the adjustments, and the restated amounts:

	As Previously Reported	Adjustments	As Adjusted
OPERATING REVENUE AND SUPPORT			
Support:			
Grant revenue	\$ 592,066	\$ 1,148	\$ 593,214
Total support	1,413,025	1,148	1,414,173
TOTAL INCREASE (DECREASE) IN NET ASSETS	\$ 876,816	\$ 1,148	\$ 877,964
NET ASSETS - BEGINNING OF YEAR	4,843,532	(492,009)	4,351,523
NET ASSETS - END OF YEAR	\$ 5,720,348	\$ (490,861)	\$ 5,229,487
CASH FLOWS FROM OPERATING ACTIVITIES			
Change in net position	\$ 876,816	\$ 1,148	\$ 877,964
Changes in assets and liabilities			
(Increase) decrease in grants receivable	(21,329)	(1,148)	(22,477)
Net cash provided (used) by operating activities	\$ (667,631)	\$ -	\$ (667,631)

(a Colorado not-for-profit corporation)
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
June 30, 2019 and June 30, 2018

#### **NOTE 2 - PROPERTY AND EQUIPMENT**

A summary of the property and equipment costs and related accumulated depreciation at June 30, 2019 and 2018, are as follows:

	2019	2018
Land, buildings and improvements	\$ 2,555,194	\$ 2,003,273
Construction equipment	11,497	11,497
Office furniture and equipment	25,096	25,096
Vehicles	56,738	56,738
Leasehold improvements	114,711	114,711
	2,763,236	2,211,315
Accumulated depreciation	(163,661)	(134,047)
	\$ 2,599,575	\$ 2,077,268

#### **NOTE 3 - MORTGAGES RECEIVABLE**

First mortgage loans receivable consist of non-interest bearing mortgages secured by real estate, which are payable in monthly installments. Most of the mortgages have an original maturity of 30 years and arose in connection with the Organization's home building initiatives in Boulder and Broomfield Counties, Colorado. At June 30, 2019 and 2018, the Organization had 29 and 36 mortgages outstanding, respectively. Management has used a specific identification method to identify mortgage collectability concerns. As of June 30, 2019, management does not believe an allowance for doubtful mortgage receivable accounts is necessary.

The lender and originator of the first mortgage loans receivable is FirstBank. These loans receivable are interest-bearing. When the first mortgage on each home is less than the market value of the property, the Organization provides a second mortgage for the difference between the first mortgage and market value of the property. The second mortgage, which is forgiven at the end of the first mortgage term, is assumed to have no economic value and, accordingly, is not recognized in the Organization's financial statements unless such mortgage becomes collectible in accordance with the terms of the mortgage agreement.

# (a Colorado not-for-profit corporation) NOTES TO CONSOLIDATED FINANCIAL STATEMENTS June 30, 2019 and June 30, 2018

#### NOTE 3 - MORTGAGES RECEIVABLE (CONTINUED)

The following mortgages receivable at June 30 are presented net of unamortized discount resulting from the imputation of interest and do not anticipate any prepayments of principal:

		2019		2018		
Mortgages receivable at face value	\$	1,562,128	\$	2,457,069		
Unamortized discount based on imputed interest of 4.75% to 8.0%  Net mortgages receivable	\$	(926,382) 635,746	\$	(1,408,752) 1,048,317		
The following table shows an aging analysis of the loan portfolio by time past due:						
June 30, 2019						

		June 30, 2019									
		30-89	90 Days or								
	Current	Days Past Due	More Past Due	Total							
	•	_									
Mortgages receivable	\$ 1,562,128	<u>\$</u> -	<u> </u>	\$ 1,562,128							
		June 30, 2018									
		30-89	90 Days or								
	Current	Days Past Due	More Past Due	Total							
Mortgages receivable	\$ 2,343,718	\$ -	\$ 113,351	\$ 2,457,069							

# (a Colorado not-for-profit corporation) NOTES TO CONSOLIDATED FINANCIAL STATEMENTS June 30, 2019 and June 30, 2018

#### NOTE 3 - MORTGAGES RECEIVABLE (CONTINUED)

The following table shows the anticipated collection of the loan portfolio as of June 30, 2019:

Year ending June 30,	Gross Principal		Discount		Total		
2020	\$	120,373	\$	(64,136)	\$	56,237	
2021		118,286		(64,136)		54,150	
2022		114,749		(64,136)		50,613	
2023		108,859		(59,498)		49,361	
2024		100,365		(54,597)		45,768	
2025-2029		422,489		(247,029)		175,460	
2030-2034		309,086		(175,626)		133,460	
2035-2039		197,589		(147,646)		49,943	
2040-2044		70,332		(49,578)		20,754	
	\$	1,562,128	\$ (926,382)		\$	635,746	

#### **NOTE 4 - LONG-TERM NOTES PAYABLE**

On June 5, 2019, the Organization entered into a loan commitment agreement with Impact Development Fund with an original principal amount of \$720,000 for the purchase of land to be used for a future project. All outstanding principal balance is due upon maturity. The lender may extend the loan up to 6 months without modification of the terms or conditions of the loan. The loan's interest rate of 6.25% is payable in in quarterly installments of \$11,250. The loan is due June 2021 and is secured by the Cottonwood land.

Maturities of long-term notes payable are as follows:

	P	rincipal	<u>Ir</u>	nterest	 Total
2020	\$	-	\$	45,000	\$ 45,000
2021		720,000		41,795	761,795
	\$	720,000	\$	86,795	\$ 806,795

(a Colorado not-for-profit corporation)
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
June 30, 2019 and June 30, 2018

#### **NOTE 5 - OPERATING LEASE COMMITMENTS**

#### Office Leases

The Organization entered into a lease effective November 1, 2016 at 201 E Simpson Street, Lafayette, Colorado that expires October 31, 2021. The lease has a base monthly rent of \$3,315. The monthly rental rate will increase to \$3,413 on November 1, 2019. The organization entered into an additional lease for office space effective January 1, 2018 that expires October 31, 2021. The lease has a base monthly rent of \$2,485. The monthly rental rate will increase to \$2,575 on August 1, 2019. Rental expense for the office facilities totaled \$80,650 and \$79,468 for the years ended June 30, 2019 and 2018, respectively.

The Organization entered into a lease for its ReStore facility that expires August 2020. The lease has a base monthly rental of \$7,746. The monthly rental rate will increase to \$8,056 on September 1, 2019. Rental expense under this lease totaled \$92,355 and \$88,612 for the years ended June 30, 2019 and 2018, respectively.

#### **Equipment Leases**

The Organization leases equipment under operating lease agreements expiring through 2023.

Future minimum rental lease payments due during the years ending June 30 are as follows:

Year Ended June 30,	 uipment Lease	Office Facility	 Thrift Store	Ok	Total oligations
2020	\$ 6,960	\$ 71,370	\$ 96,048	\$	174,378
2021	6,960	73,620	16,111		96,691
2022	6,960	24,970	-		31,930
2023	 6,960	 	 -		6,960
	\$ 27,840	\$ 169,960	\$ 112,159	\$	309,959

#### **NOTE 6 - RETIREMENT PLAN**

The Organization has a 401(k) plan with matching contributions of up to 2.0%. Total expense under the plan for the years ended June 30, 2019 and 2018, was \$8,781 and \$9,262, respectively.

#### NOTE 7 - COMMITMENTS AND CONTINGENT LIABILITIES

The Organization receives homeowner's assistance grants from Habitat for Humanity of Colorado, which are sponsored by the Federal Home Loan Bank. These grants are then passed on to each homeowner upon sale of the property to them, and are classified as down payment assistance in the statement of functional expenses. These grants become loans immediately payable to the Federal Home Loan Bank if the homeowner sells or conveys the property, upon death of the homeowner, or if the property is used for purposes other than as the homeowner's primary housing unit, or upon default of the primary loan, for 5 years after the contract date. The Organization received \$-0- for the years ended June 30, 2019 and 2018. As of June 30, 2019, the Organization has a contingent liability of \$10,000.

During the years ended June 30, 2019 and June 30, 2018, the Organization entered into a Mortgage Loan Purchase and Sale Agreement with FirstBank. During 2019, the Organization sold four mortgage loans and recorded a gain on sale in the amount of \$150,088. During 2018, the Organization sold five mortgage loans and recorded a gain on sale in the amount of \$195,650. Per the agreement, should a mortgage loan become delinquent ninety (90) days, FirstBank has the right to require the Organization to either replace the mortgage loan with a comparable loan or to repurchase the mortgage loan at the then outstanding discounted principal balance. Management entered into the agreement after identifying comparable loans that could be used a replacement should the loans sold become delinquent as set forth above. Management believes that the residual liability associated with this transaction, if any, would be immaterial.

#### **NOTE 8 - TITHE TO HABITAT INTERNATIONAL**

The Organization annually allocates a portion of its unrestricted contributions as a tithe to Habitat International. These funds are used to construct homes in economically depressed areas around the world. The Organization allocated \$36,000 and \$27,000 to Habitat International for the years ended June 30, 2019 and 2018, respectively. These amounts are included in program services expense in the statements of functional expenses.

#### **NOTE 9 – LINE OF CREDIT**

The Organization has an unsecured, interest bearing line of credit from Great Western Bank that matures on October 19, 2019, under which it may borrow up to \$100,000. The interest rate on the line of credit is prime plus 0%. At June 30, 2019 the interest rate was 5.50%. There was an outstanding balance of \$-0- and \$96,000 as of June 30, 2019 and 2018, respectively.

The Organization has an unsecured, interest bearing line of credit from First Bank that matures on September 21, 2020, under which it may borrow up to \$230,000. The interest rate on the line of credit is prime minus 0.25%. At June 30, 2019 the interest rate was 5.25%. There was an outstanding balance of \$79,568 as of June 30, 2019.

#### NOTE 9 – LINE OF CREDIT (CONTINUED)

Subsequent to year-end, in July 2019, the Organization entered into a \$400,000 cash backed, interest bearing line of credit from First Bank, under which it may borrow up to \$400,000. These funds will be used to pay construction costs as they are incurred, until reimbursement requests are completed.

#### **NOTE 10 - CONSTRUCTION IN PROGRESS**

Construction in progress consists of the following projects that are under construction or under development:

Wonderland Creek has four units and construction was completed during the fiscal year ended June 30, 2018. These units were sold in July 2019.

King's Ridge has three units and is currently under development. Construction started in the fiscal year beginning July 1, 2017, and is anticipated to be completed in fiscal year 2020.

Palo Parkway has nine units and is currently under development. Construction started in the fiscal year beginning July 1, 2017, and is anticipated to be completed in fiscal year 2021.

2180 Violet is anticipated to have 19 units and is currently under development. Construction is anticipated to begin in fiscal year 2020.

Discovery Church has 12 units and is currently under development. Construction is anticipated to begin in fiscal year 2020.

Louisville has six or seven units and is waiting on funding to begin the site review process.

# (a Colorado not-for-profit corporation) NOTES TO CONSOLIDATED FINANCIAL STATEMENTS June 30, 2019 and June 30, 2018

#### NOTE 10 - CONSTRUCTION IN PROGRESS (CONTINUED)

Construction in progress for the year ended June 30, 2019, is presented below:

	Wonder	land Creek	King'	's Ridge	Palo	Parkway	21	80 Violet	Discov	ery Church	Under d	evelopment		Total
	No.	Costs	No.	Costs	No.	Costs	No.	Costs	No.	Costs	No.	Costs	No.	Costs
Homes under construction, beginning of year		\$ 963,004	3	\$ 212,478	9	\$ 492,394	-	\$ 296,474	-	\$ 146,272	-	\$ 14,104	16	\$2,124,726
New homes and additional construction costs incurred during current year	-	-	-	265,928	-	506,995	-	64,740	-	97,120	-	535	-	935,318
Homes transferred during current year	_	(963,004)		<u>-</u>	-		-			-		<u> </u>	-	(963,004)
Homes under construction, end of year	4 =	\$ -	3 =	\$ 478,406	9	\$ 999,389	-	\$ 361,214	-	\$ 243,392	-	\$ 14,639	16	\$2,097,040

Construction in progress for the year ended June 30, 2018, is presented below for comparative purposes:

	Wonde	rland Creek	King	's Ridge	Pale	o Parkway	21	80 Violet	Discov	ery Church	Under d	evelopment		Total
	No.	Costs	No.	Costs	No.	Costs	No.	Costs	No.	Costs	No.	Costs	No.	Costs
Homes under construction, beginning of year	4	\$ 491,886	3	\$ 64,759	9	\$ 259,987	-	\$ 213,677	-	\$ 114,233	-	\$ 9,531		\$1,154,073
New homes and additional construction costs incurred during current year	-	471,118	-	147,719	-	232,407	-	82,797	-	32,039	-	4,573		970,653
Homes transferred during current year			·				-		. <del>-</del> .	-	- <u>-</u>	-		
Homes under construction, end of year	4	\$ 963,004	3	\$ 212,478	9	\$ 492,394	-	\$ 296,474	-	\$ 146,272		\$ 14,104		\$2,124,726

# HABITAT FOR HUMANITY OF BOULDER VALLEY, INC. AND SUBSIDIARY DBA FLATIRONS HABITAT FOR HUMANITY (a Colorado not-for-profit corporation)

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS June 30, 2019 and June 30, 2018

#### **NOTE 11 - IN-KIND CONTRIBUTIONS**

In-kind contributions consisted of the following for the years ended June 30, 2019 and 2018:

	2019			2018
Materials, equipment, and land Specialized labor	\$	6,000 11,405	\$	528,313 28,600
Total in-kind contributions	\$	17,405	\$	556,913

#### **NOTE 12 - SUBSEQUENT REVIEW**

Subsequent events have been evaluated through September 17, 2019, which was the date the financial statements were available to be issued.

This information is an integral part of the accompanying consolidated financial statement.

**SUPPLEMENTARY INFORMATION** 

#### (a Colorado not-for-profit corporation) SCHEDULE OF FINANCIAL POSITION June 30, 2019 and June 30, 2018

	Years Ended June 30,			
	2	019		2018
ASSETS				
CURRENT ASSETS	Φ.		•	100 011
Cash and cash equivalents	\$ 6	635,030	\$	160,244
Accounts receivable		8,045		5,000
Grants receivable		3,837		78,828
Prepaid expenses		6,738		-
Mortgage loans receivable - unrestricted (net of discounts of \$64,136				
and \$83,594 in 2019 and 2018, respectively)		56,237		70,680
Inventory of grocery coupons		180		180
Thrift store inventory		1,291		1,782
Deposits	<del></del>	12,676		12,676
Total current assets		724,034		329,390
LONG TERM ASSETS				
Mortgage loans receivable - unrestricted (net of discounts of \$862,246				
and \$1,325,158 in 2019 and 2018, respectively)	Ļ	579,509		977,637
Total long term assets	ļ	579,509		977,637
DDODEDTY AND FOLUDMENT				
PROPERTY AND EQUIPMENT Construction in progress	2.0	007 040		2 124 726
Construction in progress	•	097,040		2,124,726
Land	•	325,863		1,773,942
Building		229,331		229,331
Furniture, fixtures and equipment		208,042		208,042
	•	860,276		4,336,041
Less accumulated depreciation		163,661)		(134,047)
Net property and equipment		696,615		4,201,994
Total assets	\$ 6,0	000,158	\$	5,509,021
LIABILITIES AND NET ASSETS				
CURRENT LIABILITIES				
Accounts payable and accrued expenses	\$	68,625	\$	171,509
Rental deposit	*	1,326	Ψ.	1,326
Accrued compensation		25,654		24,458
Line of credit		79,568		96,000
Total current liabilities		175,173		293,293
LONG TERM LIABILITIES	_	700 000		
Notes payable		720,000		
Total long-term liabilities		720,000		-
Total liabilities	8	895,173		293,293
NET ASSETS				
Without donor restriction	3,5	594,598		3,424,075
With donor restriction	_ 1,5	510,387		1,791,653
Total net assets		104,985		5,215,728
Total liabilities and net assets	\$ 6,0	000,158	\$	5,509,021

## (a Colorado not-for-profit corporation) SCHEDULE OF ACTIVITIES

Years Ended June 30, 2019 and June 30, 2018

Years	<b>Ended</b>	June 3	30,
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			i cais Lii	ded Julie 30,		
		2019			2018	
	Without donor	With donor		Without donor	With donor	
	restriction	restriction	Total	restriction	restriction	Total
OPERATING REVENUE AND SUPPORT						
Operating Revenue:						
Home sales, net	\$ 591,772	\$ -	\$ 591,772	\$ -	\$ -	\$ -
Investment income	2,389	-	2,389	\$ 769	\$ -	\$ 769
ReStore revenue	341,662	_	341,662	365,361	· -	365,361
Other income	63,304	-	63,304	35,703	_	35,703
Total operating revenue	999,127	-	999,127	401,833	-	401,833
Support:						
In-kind donations	-	9,331	9,331	25,696	521,527	547,223
Contributions	188,910	-	188,910	236,030	· -	236,030
Grant revenue	136,793	665,643	802,436	89,220	347,879	437,099
Fundraising - special events	-	-	-	18,101	-	18,101
Reimbursed expenses	15,805	_	15,805	3,808	_	3,808
Transfer from CHDO	129,986	_	129,986	112,752	_	112,752
Total support	471,494	674,974	1,146,468	485,607	869,406	1,355,013
rotal support	471,494	074,974	1,140,400	465,007	809,400	1,333,013
Net assets released from restriction	956,240	(956,240)		622,182	(622,182)	
Total operating revenue and support	2,426,861	(281,266)	2,145,595	1,509,622	247,224	1,756,846
OPERATING EXPENSES						
Program services						
Direct assistance programs	1,845,513	-	1,845,513	650,940	-	650,940
ReStore	345,750	-	345,750	361,553	-	361,553
Supporting services						
Fundraising	160,932	-	160,932	165,506	-	165,506
Management and general	285,919	-	285,919	288,009	-	288,009
Total expenses	2,638,114	-	2,638,114	1,466,008		1,466,008
OPERATING INCREASE (DECREASE) IN NET ASSETS	(211,253)	(281,266)	(492,519)	43,614	247,224	290,838
NONOPERATING ACTIVITIES						
Amortization of Discount on Mortgages	78,568	-	78,568	95,589	-	95,589
Gain on sale of mortgages	303,208	-	303,208	435,640	-	435,640
Total nonoperating activities	381,776	-	381,776	531,229	-	531,229
NONOPERATING INCREASE IN NET ASSETS	381,776		381,776	531,229		531,229
TOTAL INCREASE (DECREASE) IN NET ASSETS	170,523	(281,266)	(110,743)	574,843	247,224	822,067
NET ASSETS - BEGINNING OF YEAR, AS RESTATED	3,424,075	1,791,653	5,215,728	2,849,232	1,544,429	4,393,661
NET ASSETS - END OF YEAR	\$ 3,594,598	\$ 1,510,387	\$ 5,104,985	\$ 3,424,075	\$ 1,791,653	\$ 5,215,728
	_	<del>-</del>	_	_	_	<del>-</del>

#### FLATIRONS HABITAT FOR HUMANITY COMMUNITY HOUSING DEVELOPMENT, INC

#### (a Colorado not-for-profit corporation) SCHEDULE OF FINANCIAL POSITION June 30, 2019 and June 30, 2018

	•	ears Ende	d Jun	e 30,
		2019		2018
ASSETS				
CURRENT ASSETS				
Cash and cash equivalents	\$	7,066	\$	4,601
Grants receivable				21,398
Total current assets		7,066		25,999
Total assets	\$	7,066	\$	25,999
LIABILITIES AND NET ASSETS CURRENT LIABILITIES				
Accounts payable and accrued expenses	\$	3,012	\$	12,240
Total current liabilities		3,012		12,240
NET ASSETS				
Without donor restriction		4,054		13,759
With donor restriction		-		-
Total net assets		4,054		13,759
Total liabilities and net assets	\$	7,066	\$	25,999

# FLATIRONS HABITAT FOR HUMANITY COMMUNITY HOUSING DEVELOPMENT, INC (a Colorado not-for-profit corporation) SCHEDULE OF ACTIVITIES

Years Ended June 30, 2019 and June 30, 2018

	Years Ended June 30,									
		2019		2018						
	Without donor restriction	With donor restriction	Total	Without donor restriction	With donor restriction	Total				
OPERATING REVENUE AND SUPPORT										
Operating Revenue:										
Total operating revenue	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -				
Support:										
In-kind donations	-	8,075	8,075	-	9,692	9,692				
Contributions	6,464	-	6,464	6,105	-	6,105				
Grant revenue	-	109,922	109,922	-	156,115	156,115				
Total support	6,464	117,997	124,461	6,105	165,807	171,912				
Net assets released from restriction	117,997	(117,997)		165,807	(165,807)					
Total operating revenue and support	124,461		124,461	171,912		171,912				
OPERATING EXPENSES										
Program services										
Direct assistance programs	4,180	-	4,180	3,263	-	3,263				
Transfer to program affiliate	129,986		129,986	112,752		112,752				
Total expenses	134,166		134,166	116,015		116,015				
OPERATING INCREASE (DECREASE) IN NET ASSETS	(9,705)		(9,705)	55,897		55,897				
TOTAL INCREASE (DECREASE) IN NET ASSETS	(9,705)	-	(9,705)	55,897	-	55,897				
NET ASSETS - BEGINNING OF YEAR, AS RESTATED	13,759		13,759	(42,138)		(42,138)				
NET ASSETS - END OF YEAR	\$ 4,054	\$ -	\$ 4,054	\$ 13,759	\$ -	\$ 13,759				